"Your success and your organisation’s success depends on how effectively you and your leaders can influence others."

- Why is it that a Manager’s leadership style works sometimes but fails to connect with team members at other times?
- Would you like to develop practical leadership skills that you can use every day to improve your ability to influence others?
- Or, have your people able to develop their own people in situational leadership?

"Leadership is any attempt to influence another individual or group"  
Paul Hersey, The Situational Leader

Situational Leadership is available for Managers in Perth

Achieving SYNERGY, in conjunction with the Australasian Centre for Leadership Studies, is proud to inform you that Situational Leadership® is coming to Perth. The Core Program is planned for Perth November 2010. The Situational Leadership program is often referred to as a ‘classic’ and ‘trusted’ program the right fit for Managers, particularly if they are new to the role. It provides individuals with the tools to help demystify leadership, to diagnose and assess situations quickly and to understand how changes in their leadership style can easily lead to a successful outcome.

Read how Situational Leadership has assisted other Managers

"Great to have a more thorough set of tools to apply for different employees"  
Gavin Heydon, Australia Post, WA

"Thanks for a really great course - extremely well delivered. It was great having my immediate manager on the course as he is now applying the model to my situations first, so I get to learn from the experience and will then be more able to apply the model to my team's situations"  
Bruce Swiegers, Avanade Australia, Sydney

"Invaluable. I am confident I will be able to deliver this program to my management team and also use my knowledge to lead more effectively"  
Joanne Ryan, Super Cheap Auto, Qld

About Situational Leadership

Situational Leadership® Model helps people understand how to analyse the needs of others and to adapt their influencing behaviour accordingly and has become the most widely used leadership model in the world today.

The value of Situational Leadership® is that it provides a common performance language so that leaders and their staff can become partners in improving performance. Increased diagnostic skills help leaders to better determine the skill & motivation levels of employees, to assess needs and respond appropriately to those needs. It gives leaders the ability to consciously select the most appropriate leadership style for a given situation to bring the desired results. Employees benefit from role and goal clarity, opportunities for growth and development, and a framework to make difficult, often uncomfortable conversations about performance non-threatening and productive.

There are 3 elements of the Situational Leadership Program

1. The Core  
2. Twelve O’Clock High  
3. Trainers Accreditation
About Situational Leadership® - The Core

The Core program is a dynamic, engaging workshop that provides the fundamentals of a time-tested, behavioural model of how best to influence the performance of people. This innovative workshop is pragmatic, flexible and offers the means for learners to impact performance results. The Core program is extremely flexible and facilitates developmental experience.

The strategic outcomes are:

- Diagnostic skills to determine the skill and motivation levels of employees
- Ability to consciously select a leadership style appropriate for a situation
- Communication skills and a universal approach to effectively influencing employee behaviours
- Development of a common language for leaders and followers around performance needs and influence
- A process to effectively cover tough performance issues in an unemotional way
- Accelerate the development and retention of talent

Visit the Achieving Synergy website to download Situational Leadership Core Overview.

Time Required

1 Day

Who should attend?

There are no prerequisites for the Core program

- Experienced Managers
- Managers new to role
- Those people wanting to complete the Twelve O’Clock High program and Trainers Accreditation

You are supplied with...

Australasian Centre for Leadership Studies Course Materials

Workshop Fee

$695 per person (inc. GST)

Visit the Achieving Synergy website for Registration Form

Links with with...

If you are interested in Situational Leadership programs then you may also be interested in finding out more about the following program available from Achieving Synergy.

People Performance - is especially designed for managers new to their role. This series of sessions confidently allows new managers gain insight and experience certain aspects of the role that retired managers learnt throughout their career.
**About Situational Leadership ® - Twelve O’Clock High and Trainer Accreditation**

This program builds upon the Core program and will help in building skills in the area of diagnosis (the key to effective leadership) and flexing your leadership style. You will practice group and individual decisions and see what happens when both the leadership and readiness levels are appropriately matched, and the implications of mismatched styles.

The strategic outcomes of day one and day two are:

- Accelerates the leadership development
- Enables and formalises influence skills up, down and across
- Accelerates the growth of people and teams
- Focuses on performance
- Optimises performance while maintaining a positive work environment

The Trainer Accreditation element of the series provides you with the skills to deliver the Situational Leadership ® training yourself. The objective of the Accreditation Training is to build on the skills learnt in the Core and Twelve O’Clock High ®. You will be provided with the skills and resources to deliver the training in-house to members of your organisation.

**Time Required**

2 Days

**Who should attend?**

- Experienced Managers
- Managers new to role

**You are supplied with...**

- Australasian Centre for Leadership Studies Course Materials

**Workshop Fee**

Contact Achieving Synergy.

**Would you like more information?**

Here are some places you can find more information Situational Leadership

www.achievingsynergy.com.au

www.sitlead.com.au

**Next Steps – Contact Us**

Either register using the registration form or for more information about Situational Leadership and Achieving Synergy’s other services please contact Aileen Armstrong by either phone or email, details are listed below.

What to do next to achieve success for team? Discuss your team event ideas with the Achieving Synergy Team **+61 (0)8 93162823** www.achievingsynergy.com.au office@achievingsynergy.com.au

**Visit our online store:** Achieving more – hundreds of resources for leaders, HR teams and you.

https://achievingsynergy.hrdcentral.com